

## Canada Wins WTO case on US Country of Origin Labeling (COOL)

On Friday, November 18, 2011, the Canadian Pork Council released a press release responding to the Federal Government's announcement that Canada has won the World Trade Organization Case on US Country of Origin Labeling. The CPC clearly stated that Canadian pork producers welcome the WTO Panel decision on COOL. The decision eliminates trade illegal elements of COOL legislation as it applies to imported livestock.

The Honourable Ed Fast, Minister of International Trade and Minister for the Asia-Pacific Gateway, and the Honourable Gerry Ritz, Minister of Agriculture met in Airdrie, Alberta with livestock producers and processors. There they announced the clear victory for Canada's livestock industry by the WTO ruling: US Country of Origin Labeling measure is inconsistent with its WTO trade obligations. Present at the announcement was Jorgen Preugschas, Canadian Pork Council Chairman. Preugschas stated "We welcome this ruling and CPC congratulates the Government of Canada, its legal team and dedicated government officials who provided unflinching support through more than two years of intensive effort." Minister Fast reiterated stating "This decision recognizes the integrated nature of the North American supply chain in this vitally important industry. Removing onerous labeling measures and unfair, unnecessary costs will improve competitiveness, boost growth and help strengthen the prosperity of Canada and American producers alike."

The US COOL measure had forced the livestock industry in Canada to go through a lengthy labeling and tracking system. This created an unnecessary paperwork burden and additional red tape. It led to a disintegration of the North American supply chain, created unpredictability in the market and imposed additional costs on producers on both sides of the border. The panel agreed with Canada: imported cattle and hogs from Canada were 'like products' that were discriminated against by the COOL measure. They were treated less favourably mainly because the COOL measure necessitates segregation of meat and livestock according to origin. This resulted in higher costs for those throughout the supply chain in the US who use Canadian born livestock. Therefore, the panel determined that the COOL measure modified the conditions of competition to the detriment of Canadian born livestock. (This finding is specific to muscle cut labels, not the ground meat label.)

In December, 2008 Canada and Mexico initiated the dispute settlement proceedings against the US COOL requirements for meat products. The CPC and its members from Ontario and Manitoba worked in collaboration with the Canadian Cattlemen's



J. R. Jorgen Preugschas, Canadian Pork Council Agriculture Minister, Gerry Ritz, International Trade Minister Ed Fast, Frank Torny, Canadian Cattlemen's Association

Association. Together they provided the analysis to support the government's request for the WTO to appoint a panel to examine whether these new US labeling requirements were a violation of international trade laws. The industry believed the legislation restricted market access and constituted a technical barrier, including the movement of live swine into the US market. The Panel report, as released to the public, "vindicates our objections", said CPC Chairman, Jorgen Preugschas.

Karl Kynoch, Chair of Manitoba Pork Council, explained that "the impact of the COOL measure on Manitoba exports of weanlings was immediate and dramatic. From 2007 to 2010, weanling exports declined 30% in volume and at least \$5-10 per animal in value." Mr. Kynoch explained that "US feeders had to cope with extra recordkeeping and administrative costs when using Canadian piglets and feeder animals. Combine that with retailer decision to sell only pork from animals born, bred and slaughtered in the US, and it had a devastating impact on

**"The Panel has found that these additional recordkeeping requirements are inconsistent with US WTO obligations."**

Manitoba hog producers. The Panel has found that these additional recordkeeping requirements are inconsistent with US WTO obligations."

Wilma Jeffray, Chair of Ontario Pork, also explained that the COOL rule limited the number of plants processing Canadian hogs. This further complicates the logistics of moving animals from farm to processing plants. These were contributing factors to the nearly 60% drop in market hog exports from Ontario to the US from 2007 to 2010.

While the Panel decision may be subject to review by the WTO Appellate Body, CPC will be working with like-minded groups in the US to find a meaningful solution without further litigation.

"There has been considerable damage to our exports - for no reason", said Mr. Preugschas. "The North American hog industry is highly specialized, and was very integrated before COOL. We need to try to get back to normal as soon as possible."

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## Chairman's Viewpoint



### Industry sees a COOL win; while efforts at MPC continue to heat up into the new year

By Karl Kynoch, Manitoba Pork Council

The chill of winter may be upon us but the critical work and activity at MPC continues to heat up.

Canada has won its challenge against the Country of Origin Labeling (COOL) protocol enacted by the United States. The World Trade Organization ruled in favour of Canada and Mexico on November 18th, 2011. This is good news. As you know, COOL has been a trade irritant and has had a negative industry impact for pork producers for a number of years. It was voluntarily introduced in May of 2002 and passed in 2008. The main impact has been to increase meat-packers' costs of using Canadian livestock because they had to be labeled, even if it was a weaner pig born in Canada and raised in the US. Studies taken place have verified that COOL depressed the price of Canadian hogs.

At Manitoba Pork, we've worked hard on this issue on behalf of our producers, and it's a victory to have the WTO decide in our favour. They have agreed that this infringement did indeed break the rules by requiring Canadians to do something the US does not require of its own producers. That said, the US may appeal and that means we still have our work cut out for us in terms of the strength of our position moving forward. We remain on top of it. Ultimately however, relations between US and Canadian pork producers have always been strong. US producers haven't agreed with the law and many believe in free trade. Most hog producers like to see the free flow of pigs - whether that be hogs flowing north or south to be processed. As I indicated in an interview last week with Farmscape, I am hopeful that this ruling will lead to a restoration of the north/south movement of weanling pigs and slaughter hogs.

To listen to the full interview, go to <http://www.farmscape.ca>

To view the report, go to [http://www.wto.org/english/news\\_e/news11\\_e/384\\_386r\\_e.htm](http://www.wto.org/english/news_e/news11_e/384_386r_e.htm)

It's good to reflect on our victories when they take place and when our hard work receives some reward, but while the US is vital and continues to be Manitoba's largest export market, an aggressive pursuit of opportunities in other key markets

#### Attention Producers and Marketers!

Manitoba Pork Council's year end is December 31, 2011. Please remit your entire levy by January 13, 2012. This will help us to prepare your 2011 tax credit letters for income tax remittances.

remain a priority. Be sure to read about the pork industry calling on the Federal Government to help bring closure the Free Trade Agreement with Korea further in this newsletter.

We still have much work to do. MPC is working harder than ever on a number of fronts from both an industry and product promotion level to ensure the pork industry in Manitoba thrives. A great opportunity to report on MPC activity and key priorities moving forward is at our semi-annual Producer Meetings. These took place at the beginning of November. This year, based on our restructure, two meetings took place representing both east and west - one in Niverville and one in Portage La Prairie. I was pleased to see a very good turnout; and we now have a full slate of advisors.

Year end is drawing near at MPC. Budgets are being critically assessed, and in light of 'leaner times', so are the critical

**"We are receiving more positive response than in the past and since our provincial election, positive communication continues."**

initiatives we continue to undertake. Due diligence requires we benchmark and measure the return on investment of our initiatives on every front. We must ensure value first and foremost for our producers, but without compromising our ability to

deliver our key messages to our diverse audience. MPC takes this mandate seriously as we continue to promote the Manitoba Pork 'brand' - whether that be industry or product promotion. Our brand is our reputation amongst a complex audience and it is one of our most valuable organizational assets. How we are perceived affects our success. I use the word 'complex' in the sense of audience diversity. We need to communicate effectively with producers, consumers, the general public and government. Government relations, in particular, are becoming increasingly important because of the industry issues we face today. Bill 46 is the most recent example of just how critical the government's position is in affecting our industry and our future success. On that front as well, we have a lot of work to do. But we are doing it. I can say that we are receiving more positive response than in the past and since our provincial election, positive communication continues. Looking toward 2012, we must continue to seize every opportunity to invest in the health and future of our brand. We must communicate the benefits and value received by our province as a whole from the Pork industry in Manitoba. This is key to a sustainable future.

### Manitoba Pork and Great Tastes of Manitoba!

Remember that GTOM is on every Saturday at 6:30 PM on CTV until December 17, 2011.

If you missed your favourite pork shows iFlavour with Benefits and A Culinary Adventure with Manitoba Pork, you can catch the individual episodes on our Great Tastes TV YouTube Channel!

Subscribe to Great Tastes TV and be informed every time a new episode is uploaded!

<http://www.youtube.com/user/GreatTastesTV>

Recipes are available online at [www.foodManitoba.ca](http://www.foodManitoba.ca)

Great Tastes of Manitoba recipe link is:

<http://www.foodmanitoba.ca/great-tastes-of-manitoba/>



## Annual Pork Cook-off at Red River College

It's an event we look forward to every year! The Annual Pork Cook-off took place once again at Red River College on November 26, 2011. Manitoba Pork Council values and therefore supports the development of Manitoba's future top chefs. MPC supports by providing cash prizes to the first, second and third place finishers of the Cook-off. Participation in the competition is voluntary, and these eager young chefs who participate are clearly inspired and committed to their culinary craft. Our sponsorship provides these aspiring student chefs with the opportunity to hone their skills, and develop their confidence and creativity in the kitchen. Each participating student was called to prepare an appetizer and an entrée.



L. to R.: Jayanti Sharma, Taimie Sharma, Tala Sowahid, Aaron Christie, Tala Antoine, Brent Genyk

Brent Genyk won the 2011 Cook-off with the highest combined score and therefore took home the first place prize of \$500.00 for his Prosciutto Wrapped Maple Glazed Pork Tenderloin and Braised Pork Belly with Soy Caramel on Butternut Squash Puree (appetizer).

Brent is currently employed by the Glendale Golf & Country Club. He credits Chef Cameron Tait, Culinary Arts Instructor at RRC, and his mentors at Glendale for winning the competition.

Second place (\$300.00) went to Chinnie Ramos and third place (\$200.00) went to Tala Antoine.

## Pigs and pucks: Part of Manitoba's Heritage

Pork production and ice hockey are two long-standing traditions in Manitoba. Both have been an integral part of our province since it was first settled.

With hockey bags and kids in tow (and a cup of Timmy's best 'to go'), many families in our province find themselves immersed in hockey during the winter months.



**Brent Wild:** The Manitoba Pork Peak Performer of the Month for September. After the first six games of the current season, Brent Wild of the Portage Terriers led the league in scoring with 11 points on 4 goals and 7 assists. In September he was active in the community of Portage la Prairie by assisting with the local United Way campaign and by fundraising and participating in the annual Terry Fox Run for cancer research. Brent is a top student academically, graduating from high school last June. He is considering enrolling in a university course this season.

### Pork

Manitoba Pork wants to celebrate our province's unbridled enthusiasm for the game, so in support of hockey programs at the grassroots level, we've signed on as a major sponsor of the Manitoba Junior Hockey League (MJHL) for its 2011-2012 season. This sponsorship complements existing hockey partnerships like the Peak Performance Zamboni at the MTS Iceplex and PPP (Pork for Peak Performance) score board advertising at the MTS Centre.

As part of its sponsorship with the

MJHL, Manitoba Pork recognizes a deserving MJHL athlete each month. The award goes to the player that combines a high level of performance on the ice, with a healthy lifestyle and community involvement.

The recipient is named at the end of each month and is presented with a

certificate and a Manitoba Pork gift basket at their team's first home game the following month. This recognition is one small part of Manitoba Pork's 2011-2012 sponsorship of the MJHL, which runs the course of the hockey season.

Manitoba Pork received coverage in the sports section of the Winnipeg Free Press and Winnipeg Sun on November 5th, where Brett Chartier and the MJHL were highlighted.

The link to view online: <http://manitobapork.com/mjhl.aspx>



**Brett Chartier:** The Manitoba Pork Peak Performer of the Month for October. Brett Chartier is a 26-year-old forward of the Winnipeg Saints. Chartier had a very strong month on the ice while continuing to work with persons with special needs off the ice. Brett is responsible for two individuals with special needs and brings them to practice regularly to be around the team and being out on the ice with the players. Brett is an individual who brings with him a passion for play an important role with the Saints as team captain, around various games and make a difference in the lives of individuals with special needs throughout the season.

## Canadian pork industry once again urgently calling on Federal Government

Free trade between Canada and South Korea, formally launched in July 2005, has gone largely nowhere since then. This is despite several high-level meetings between the leaders. These meetings included a November meeting in 2010 on the fringe of the G20 in Seoul, and with South Korean President Lee Myung-bak whom attended the G20 Summit in Toronto in June.

Closure to a free trade agreement with Korea is absolutely vital to Canada:

- The republic of Korea is Canada's 7th largest merchandise trading partner and 3rd largest in Asia, after China and Japan.
- Canada-South Korea two-way merchandise trade reached more than \$9.8 billion in 2010.
- Canada's main exports to South Korea include mineral fuels and oils, mineral ores, aluminum, wood pulp and pork.
- Canada is the second largest supplier of pork to Korea with export of \$99.4 million in 2010.
- Korea's pork imports are expected to grow as a result of a domestic foot and mouth disease and their recent agreement with North Korea to provide food exports to that country.

In Manitoba, the value of pork exports to South Korea for 2011 to date has been over \$163 million, as compared to over \$200 million to Japan. While the Japanese population is expected to decline due to its older population, the Korean population is expected to rise, as it is a relatively young country. Overall, in 2010 the total value of pork exports to the world totaled \$475,133,513. For comparative purposes, Hydro sold \$427,000,000 in electricity. This is clearly a market that simply can't be ignored - an FTA must be resolved and must be done so quickly.

Starting in 2008, Canada and Korea were in the midst of negotiations, but no deal has yet been concluded. Canadian pork producers and exporters urgently need the Government of Canada to stand up for their interests by completing negotiations of an FTA access to Korea as soon as possible.

An FTA with South Korea could preserve Canada's current exports and lead to growth opportunities of \$300 million a

**"In Manitoba, the value of pork exports to South Korea for 2011 to date has been over \$163 million."**

year. Korean import tariffs on pork are in the 22.5 to 25% range. Elimination of these tariffs in a free trade agreement with Korea promised substantial growth in high quality Canadian pork exports. Korea has an active and expanding program of FTA Negotiations. All of Canada's key pork competitors in Korea - the US, EU and Chile - now have FTAs with that country. The FTA with the US, our main competitor in the pork market in Korea, has just been completed. These provide reduced tariffs and eventually free entry for pork which competes with Canadian pork. Canada is losing market share to US and EU exporters - as Korean importers see no immediate prospect of Canada concluding an FTA.

The House of Commons Standing Committee on International Trade (SCIT) recognized that if Canada does not get access to the Korean market on the same terms as its competitors, then Canadian exporters will lose their existing position in Korea. Canadian pork exporters cannot afford to be at a permanent tariff disadvantage with their competitors. As a result of the US/Korean FTA, US pork exports are expected to increase by nearly \$700 million and increase the price of every hog produced by \$10. Tariffs on US exports to Korea of fresh and frozen pork will be eliminated by 2016. The preference over non-FTA pork imports will accelerate and cumulate quickly. Without an FTA, Canadian pork exports to Korea will be virtually eliminated over a very short period

estimated at 15-24 months. In addition, Canadian exporters would be denied export growth of at least \$200 million a year. Exports of Pork to Korea will be shifted back into

**"Our third biggest export market is at risk and the time to act is NOW!"**

the Canadian market. Canadian prices for pork and the prices which farmers receive for their hogs will decline.

Canadian Pork producers, processors and exporters are urgently calling on the government to bring closure to FTA negotiations with Korea. Our third biggest export market is at risk and the time to act is NOW! Of course there is appreciation for Canada seeking a high quality agreement, but the stalemate isn't acceptable. No meetings or negotiations have taken place for the past three years, stated Juregen Preugschas, Chairman of the Canadian Pork Council, "Canada needs Korea and its disappointing that after 13 sessions - virtually all of them generating positive signals, the discussion stopped."

### When you break glass ceilings, you deserve one of these...

*Remind you of someone?*

**The FCC Rosemary Davis Award** honours women who are active leaders in Canadian agriculture. These women are role models for the rest of us, and give of themselves in their communities and beyond. They're producers, agri-business operators, teachers, veterinarians, researchers, agrologists - you name it.

The winners of this award (five across Canada) will also receive an all-expense paid trip to Boston to attend the 2012 Simmons School of Management's premier leadership conference for women. This will be an excellent opportunity for them to network and to learn from some of the world's most accomplished women.

Are you or someone else you know, a female over 21 actively involved in agriculture? We encourage you to take the next step and apply or nominate online! Here are some questions to consider before you do:

- How does the nominee demonstrate leadership?
- Does the nominee give back to the community and Canadian agriculture?
- Can you describe the nominee's passion for agriculture?

Apply or nominate at [www.fccrosemarydavisaward.ca](http://www.fccrosemarydavisaward.ca) before January 23, 2012!



## District Meetings

The Manitoba Pork Council's Semi-Annual Producer Meetings recently took place and both were a great success! These meetings were held November 9th in Niverville, Manitoba and November 10th in Portage La Prairie, Manitoba.

At the Annual General Meeting held early this year, delegates approved changes to Manitoba Pork Council's Administrative By-Law that we are now seeing come into effect.

This fall marked the first change in governance structure and its means of communication with its pork producer members. Rather than holding eleven (11) separate district meetings, MPC held two semi-annual meetings in two districts - East District (east of the Red River) and West District (west of the Red River). The West District meeting was also followed by separate meetings of the two Hutterite Brethren districts - North Star Producers and Hutter Schwein Districts.

MPC management and staff gave key presentations and updated attendees on a number of relevant issues in the industry and activity of the Council. Time was made available to also ask and have answered pertinent questions from the producer body in attendance.

The meetings kicked off with an enjoyable luncheon, which also afforded the opportunity to 'meet and greet'. Karl Kynoch, Chair of MPC, then called the meetings to order and chaired proficiently in order to encompass the full agenda each day. The overarching theme to this year's District Meetings was aptly titled 'Bringing Value to You on the Farm'. General Manager, Andrew Dickson began his presentation painting out that framework, highlighting MPC's most recent Public Education Campaign. He also provided integral information and updates to the production insurance policy MPC



continues to work toward for producers, along with details on our APP program.

Mike Teillet provided further details on where we stand currently on Bill 46 and where things go from here. Additional information with regard to provincial regulations and future options when dealing the government were also discussed. All in keeping with MPC's vision moving forward.

Further updates were provided by Jeff Clark on the key issue of traceability, i.e., where we are today and where traceability is going on a national scale. Mark Fynn aptly spoke to issues and initiatives of MPC with regard to Animal Care and ACA. A final video presentation was shown highlighting our impressive consumer marketing efforts and the wide and varied activities and initiatives MPC has undertaken to promote pork as a product and as a vital industry to our province.

Bernie Peet, a leading expert in how to raise pigs profitably and the editor of the Western Hog Journal was our keynote speaker at both meetings. He provided the group in attendance a great deal of detail as to where we stand currently in the hog raising business and provided real encouragement as to the future.

Finally, congratulations should be extended to the District Advisors elected by those producers present. The three product districts (Maple Leaf, Puratone, and HyLife) have appointed District Advisors. The major role of District Advisor is to actively represent local producers' interests, initiate and assist with policy development and promote and enhance the industry to the general public.

## District Advisors for 2011-2012

### West District

- Jeroen van Boekel (Stephenfield)
- Stan Duick (Arborg)
- Danny Kleinsasser (Stony Mountain)
- Cal Penner (Argyle)
- Rick Prejet (Notre Dame de Lourdes)
- Wim Verbruggen (Rivers)

### East District

- Dan Klippenstein (Niverville)
- Scott Peters (Steinbach)
- Marg Rempel (St. Anne)
- Lorne Voth (Steinbach)
- Lyle Peters (Randolph)
- Fred Fast (Landmark)

### North Star Producers

- Edward Stahl (Grass River Colony)
- Arnie Waldner (Milltown Colony)

### Hutter Schwein

- Garry Wolman (Clearwater Colony)
- Joe Waldner (Sunnyside Colony)

### Maple Leaf

- Neil Booth
- Chris Lawson

### Puratone

- Lyle Loewen
- Dean Gurney

### HyLife

- Carol Martins
- Sheldon Stott

Sincere thanks to all whom attended! Should you have any questions or concerns that you wish to discuss - the management and staff are always here for you! Call (204) 237-7447 or email: [generale@manitobapork.com](mailto:generale@manitobapork.com)

## Election of Directors

Directors will now be elected directly by producers (rather than by delegates as was the requirement in the past).

In short, two directors from the East District and two directors from the West District will be elected by mail-in ballot. Nominations will be accepted in January and the ballots will be mailed to producers in February.

Directors representing the two Hutterite Brethren districts will be elected in late March by producers in those two districts at a special meeting in March.

And, at the Annual General Meeting, April 4, 2012, two Directors-at-Large will be elected by those producers in attendance at the meeting and eligible to vote.

Directors representing Maple Leaf District, Puratone District and HyLife District will continue to be appointed as in the past.

Additional information on the voting process will be sent to eligible producers shortly.

If you have any questions, please contact: Julie Baird, (204) 237-7447; [jbaird@manitobapork.com](mailto:jbaird@manitobapork.com)

## Maple Leaf Foods to expand Winnipeg meat plant

On Wednesday, October 19, 2011, Maple Leaf Foods announced they will spend \$85 million and create hundreds of jobs to expand its meat processing plant on Lagimodiere Boulevard in Winnipeg.

Maple Leaf intends to expand the facility by 70,000 square feet. This will make it the largest bacon processing plant in Canada. The new plant will amalgamate all of Maple Leaf's bacon processing capabilities from across the country.

"Our decision to establish a centre of excellence in Winnipeg for bacon and value-added ham products speaks to our confidence in Manitoba and its pork industry," Scott McCain, President and Chief Operating Officer of Maple Leaf's agribusiness group, stated in a release.

"With this latest expansion, Maple Leaf Foods will have invested more than \$100 million in the Lagimodiere facility since 2008."

The plant expansion will include extensive renovations inside the Lagimodiere location, building an onsite wastewater treatment system, and the installation of new smokehouses, coolers, slicers and other equipment. On the job front, approximately 345 to 350 jobs will be created in Winnipeg as a result of the expansion.

## Welcome!



**Audrey Treichel** is the newest member of our team at MPC, filling the position of Manager, Communications and Media Relations Programs. She comes to us most recently from the newly branded Manitoba Beef Producers. Her primary area of expertise in her 20+ year career however lies in her broad marketing experience; brand strategy

and management, advertising campaign and promotional campaign management, having run one of the largest marketing design firms in Winnipeg for a number of years.

She has now taken this vast experience and has married it with another great passion of hers - agriculture. Audrey's primary responsibilities will be in the harnessing of our intellectual capital and unique value proposition into the design and development of all current and future communication vehicles, in the various multi-media platforms. In simple terms - effectively connecting our industry message to our diverse audience in such a way that it is both heard and embraced! We look forward to Audrey's unique contribution, as along with her vast experience, she brings to us a great enthusiasm for our industry! She is excited to become a contributing member of the great team in place at MBP!

## Last Chance for National Biosecurity Training and PRRS Certification Programs

The National Biosecurity Training Program has delivered over \$85,000 to Manitoba pork producers since it started in June. The program aims to increase producers' awareness of biosecurity and make a noticeable improvement to biosecurity across the province. There is over \$2.8 million in funding available to improve biosecurity at the farm level in Manitoba.

Funding from Canadian Swine Health Board and Growing Forward pays producers:

- \$150 to attend a training session
- \$500 for completing a biosecurity assessment
- Up to \$5000 for a biosecurity improvement project
- To have your veterinarian on-site to assess your biosecurity
- To have your pigs tested for the PRRS virus
- To have a CQA validation done

Trained veterinarians have led the way by hosting close to 40 training sessions and training over 400 pork producers. Space is limited however, and those producers still interested in participating on the program need to contact Robyn Harte (MAFRI) as soon as possible to ensure their spot!

Robyn.Harte@gov.mb.ca (204) 945-5402

## PIGTRACE CANADA LAUNCHES NEW INFORMATIVE WEBSITE!

PigTrace Canada is pleased to announce the release of its new website. The site has been redesigned with fresh new content and has been updated with important information on the workings of the federal swine traceability. The revised website located at [www.pigtrace.ca](http://www.pigtrace.ca) hopes to answer questions and address concerns with respect to the federal swine traceability program. The original website was launched in August of 2009 and focused mainly on ear tags. This objective was taken because certain international stakeholders were pushing for the use of ear tags but unfortunately the site did not reflect the entire scope of the Canadian swine traceability system. The new website reflects the fact that ear tags are only a portion of the swine traceability system and visitors to the site can leave with a full understanding of the many complex issues involved in the PigTrace Canada initiative. The PigTrace website will continue to be updated as development of the swine traceability program progresses. We invite you to visit the site often for updates and pertinent information. If you have any questions or concerns please contact your local provincial pork office or contact Jeff Clark, Manager of PigTrace Canada at 204-237-7447 or via email at [clark@cpc-ccp.com](mailto:clark@cpc-ccp.com). This project was made possible by funding from Agriculture and Agri-Food Canada (AAFC) through its Canadian Integrated Food Safety Initiative (CIFS) Program.



## FOR SALE

• **New Hog Heart Hog Pads**  
Contact: Marc Phone: 204-243-2062  
Location: Manitoba  
New, Still boxed, 2x4 & 1x4 Hog Heart heat pads,  
120 volts, top mount.

• **Front Dials, Skidoo and Rules for sale**  
Contact: Cypress River Phone: 204-526-7093  
Location: Cypress River  
Front dials for MX 200 - 305 Case IH Tractor  
includes tires, rims and spacers.  
2008 Skidoo GSX 550  
Round hay bales \$20 each

• **Pans, Crates, Troughs, etc for sale**  
Contact: Don Brandt Phone: 204-427-2074  
Phason and Norisol fan controller, polyfans, Bette  
Air Inlets, 100 galvanized O-Stalls \$15 each, 28  
galvanized farrowing crates S.S., troughs 2-nipple  
stainless water pipes PVC dividers, Farrow across  
pit supports, 2,400 gallon Husky vacuum manure  
wagon with big pump \$3,500.00 mix and match.

### • FOR SALE BY TENDER - WESTERN SWINE AI PROPERTY

Contact: Robert Tyler Phone: 204-957-0050  
Email: rti@aiikins.com  
Location: Hamiota, Manitoba  
This "state of the art" Swine Facility has operated  
as an AI stud facility. Over 18,000 sq. ft. consisting  
of a main barn of 16,000 sq. ft., air conditioned,  
incl. lab on site, with second barn of 2,700 sq. ft.,  
1,000,000 gal lagoon. Could be renovated for  
finishing pigs or alternative uses.

• Location is NW-32-13-23 WPM of Hamiota on  
1/4 section, 158 acres along Hwy 21, south of  
Hamiota, MB. - Land currently leased until 2017  
- Annual taxes in the amount of \$3,354.18 -  
Viewing Sept. 15 & 22 from 10:00am to 2:00pm  
or at [www.grantwood.com](http://www.grantwood.com).

• **TENDERS MUST BE RECEIVED BY 4:00PM  
ON FRIDAY, SEPT. 30, 2011, CLEARLY  
MARKED AS "TENDER"**

• Tenders to be delivered to either:

• 1. Langlois & Leitch, Barristers and  
Solicitors, 10 Downie St., 2nd Floor, Stratford,  
Ontario N5A 7K4 - Telephone: 519-275-2278  
OR

• 2. Atkins, MacAulay & Thorvaldson,  
Barristers and Solicitors, c/o Robert Tyler, 30th  
Floor, Commodity Exchange Tower, 360 Main  
Street, Winnipeg, Manitoba, R3C 4G1 -  
Telephone: 204-957-0050.

• *Highest tender not necessarily accepted. Terms:  
10% deposit with tender by way of certified  
cheque made payable to Langlois Professional  
Corporation in Trust, and balance in 30 days.  
Vendor financing may be available. Deposits will  
be returned to unsuccessful bidders after  
September 30, 2011.*

### • New 3" Peters pump

Contact: Jason Falk  
Phone: 204-388-6961  
Email: [jefalk@myms.net](mailto:jefalk@myms.net)  
Location: Niverville, MB  
3" Peters pump 15 feet long  
Never used. \$550 obo

### • Matrix Nursery Flooring



Contact: Jason Falk Phone: 204-388-6961  
Email: [jefalk@myms.net](mailto:jefalk@myms.net)  
\$6/4 sq. ft. piece  
Location: Niverville  
Matrix Gold nursery flooring - many pieces  
available.

### • Grower/Finisher Feeders for Sale

Contact: Jason Falk  
Phone: 204-388-6961  
Email: [jefalk@myms.net](mailto:jefalk@myms.net)  
Location: Niverville  
144 Tube-o-mat  
grow/finish feeders  
(\$125/ea. OBO)  
4 single sided single  
space stainless steel  
Crystal Springs  
feeders (\$50/ea.)  
16 double sided  
single space stainless  
steel Crystal Springs  
feeders (\$75/ea)

## WANTED

### • Polygrate Weanling Flooring

Contact: Gilmer  
Phone: 204-426-2175  
Location: Manitoba  
Polygrate weanling flooring wanted.

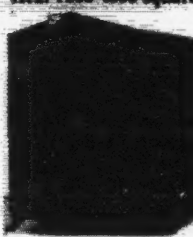
### • Cat Pressure Pump

Contact: Lukas  
Email: [lukas.waldner@gmail.com](mailto:lukas.waldner@gmail.com)  
Location: MB  
Looking for a used Cat 1050 high pressure pump.  
Looking for package including motor. Would repair  
if needed!

### • MERRIT HOG TRAILER

Contact: Jim Friesen Phone: 204-326-0931  
Email: [jimfriesen@gmail.com](mailto:jimfriesen@gmail.com)  
BEST OFFER  
Location: ELMA, MB  
48 ft MERRIT HOG CATTLE TRAILER WITH  
HOG RAIL AND WINTER BOARD PACKAGE  
WITH OR WITHOUT SAFETY. MUST SELL.

### • Hopaco Outdoor Forced Air Wood Furnace - Heat 1200-4000 square feet



Contact: Scott Redding  
Phone: 866-878-4922  
Email:  
[Scott@airstove.com](mailto:Scott@airstove.com)  
Location: Middle Point,  
Ohio

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Rake, Wood Hook, Compare us to any water boiler  
or other furnace on the market and you'll buy  
Hopaco, AFFORDABLE, VERY EFFICIENT,  
EASE OF ASSEMBLY.

### • Scale

Contact: Lukas Waldner  
Email: [lukas.waldner@gmail.com](mailto:lukas.waldner@gmail.com)  
Location: Manitoba  
Looking for a livestock scale, for weighting  
weanling/nursery piglets.

### • Auto Scale

Contact: Eileen  
Email: [habrakenfarms@xplonnet.com](mailto:habrakenfarms@xplonnet.com)  
Location: Yarmouth, AB  
Looking for 2 way or 3 way SuperSorter scales.

Approximate deadlines to renew your ad:  
Winter (January 31), Spring (March 31), Summer (August 31), Fall (October 31)

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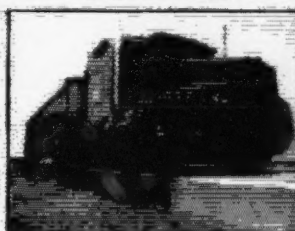


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## EVENTS

### • Swine Production Program Wednesday, February 15, 2012

Upgrade your skills and knowledge in the hog industry. The Swine Production program provides advanced skills and practical knowledge to stay current and enhance efficiency in pork production management. It prepares students for careers as hog barn managers and upgrades the knowledge and skills of current managers.

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Email: [ag.enviro@assiniboine.net](mailto:ag.enviro@assiniboine.net)

Website: [www.assiniboine.net](http://www.assiniboine.net)

### • Executive Training Series - Fall/Winter 2011 December 5 to 9, 2011

#### Executive Training Series - Fall/Winter 2011

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[www.safetyservicesmanitoba.ca](http://www.safetyservicesmanitoba.ca)

### • Hog Days Brandon 2011

December 7 to 9, 2011 in Brandon, MB at Keystone

Centre 1175-18th Street.

[www.hogdays.ca](http://www.hogdays.ca)

### • Sask Pork Annual General Meeting

Thursday, December 8, 2011

Sask Pork's 2011 Annual General Meeting will not be held during Symposium this year. The new date and location for the meeting is:

Thursday, December 8, 2011

10:00 a.m. - 2:00 p.m.

Travelodge Hotel - Circle Drive, Saskatoon

Contact name: Kim Browne

Contact info: Tel: 306-244-7752

Email: [info@saskpork.com](mailto:info@saskpork.com)

### • Banff Pork Seminar 2012

January 17 to 21, 2012

Banff Alberta

### • Manitoba Swine Seminar 2012

February 1 - 2, 2012

Winnipeg, MB



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